ENERGATE Users and Services

Regional Training Workshop in Madrid

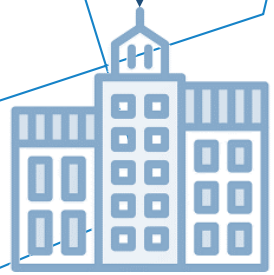
29th May 2024

Presenter: *Ioanna Andreoulaki (National Technical University of Athens)*

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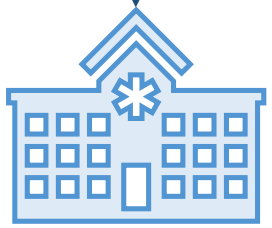
ENERGATE User Categories

Group A



Building Owner

- Building manager
- Property manager
- Asset manager
- Real estate agent etc.



Public Body

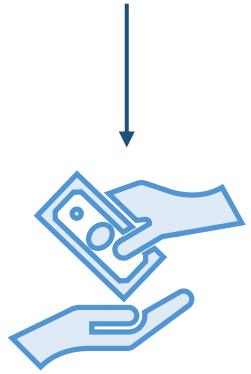
- Municipality
- Public procurement body
- City/ Region
- Commune etc.



Implementor

- Project developer
- ESCO
- Energy consultant
- Engineering company etc.

Group B



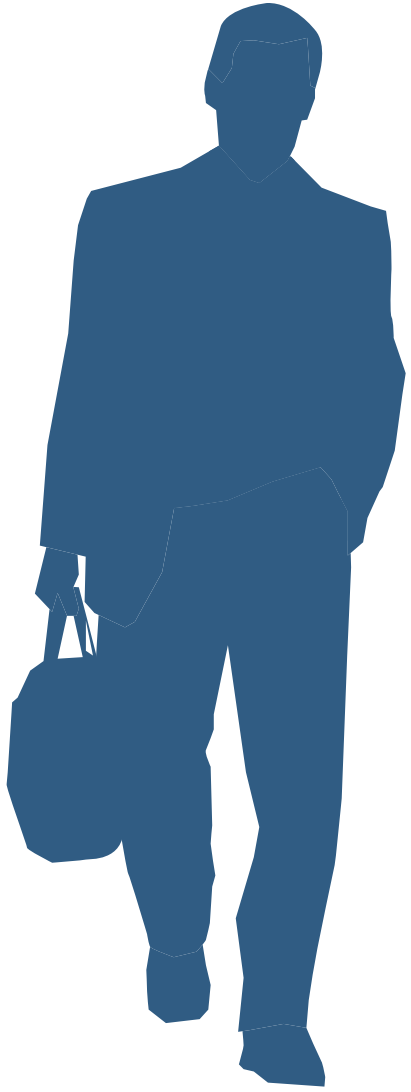
Financier

- Private financing body
- Public financing body
- Investor
- Financial institution etc.

ENERGATE Platform Users (1/4)

BUILDING OWNERS

(such as private owners, public authorities, building administrators, building managers, asset managers, property managers, and real estate developers)



Use the platform to:

- Create a building profile
- See how other similar buildings have improved energy performance
- Search for renovation experts
- Select preferred type of financing
- Find financial support
- Have their building aggregated to attract more financiers

ENERGATE Platform Users (2/4)

IMPLEMENTORS

(such as project developers, ESCOs, energy consultants, architect & design companies, engineering companies, installers, and maintenance companies)



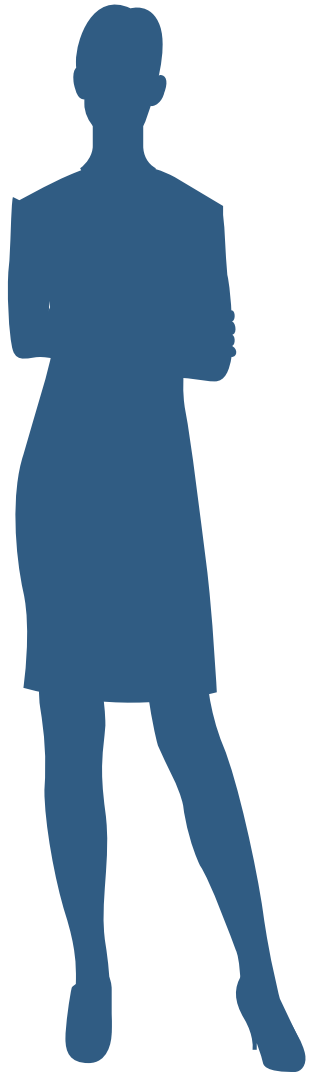
Use the platform to:

- Be matched with buildings that need renovation
- Access all the necessary building information
- Extract a well-structured offer with project details
- Insert a project from an external client
- Have their project aggregated with other similar projects
- Find financial support

ENERGATE Platform Users (3/4)

FINANCIERS

(such as public or private funds, investors, and financial institutions)



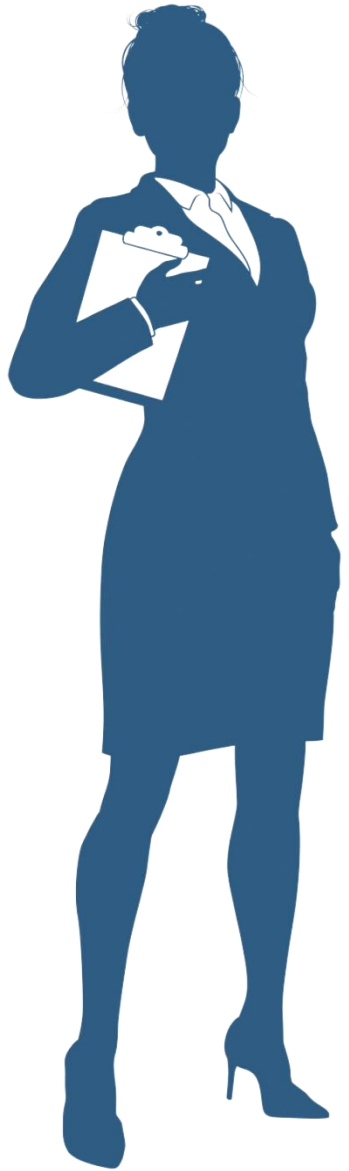
Use the platform to:

- Declare financial and non-financial criteria
- Be matched with projects
- See the projects ranked according to his declared criteria and preferences
- Access information about the projects
- Conduct Due Diligence processes
- Provide financial support

ENERGATE Platform Users (4/4)

PUBLIC BODIES

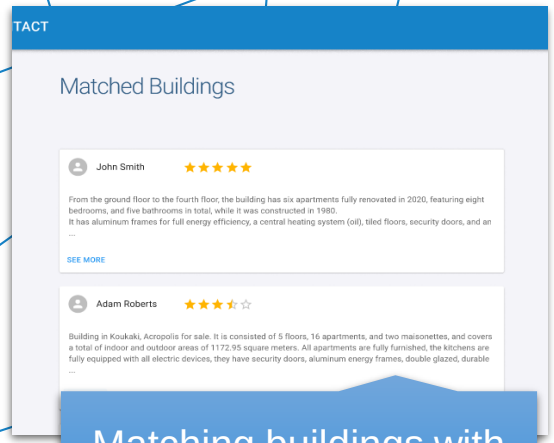
(such as municipalities, cities, regions, communities, public procurement bodies)



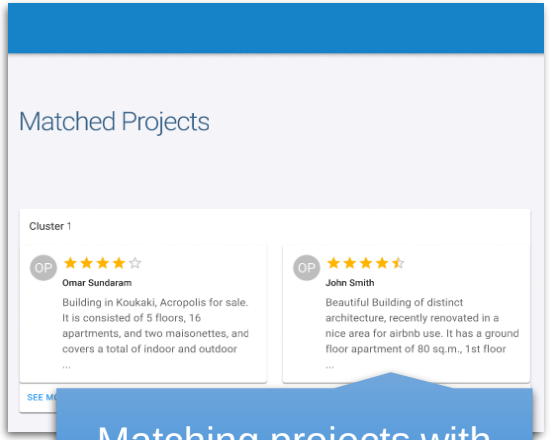
Use the platform to:

- Create a pre-announcement of your energy efficiency project
- Notify platform users that you are looking for technical and/or financial support
- Allow technical teams and fund providers to prepare financed solutions for your project
- See how other similar buildings have improved their energy performance
- Have your project aggregated with other public buildings to increase your chances of finding finance

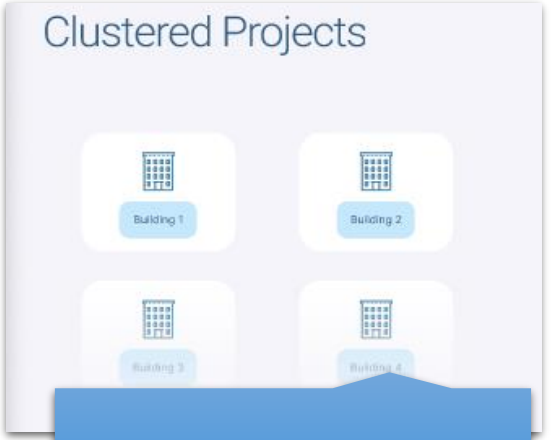
ENERGATE Services



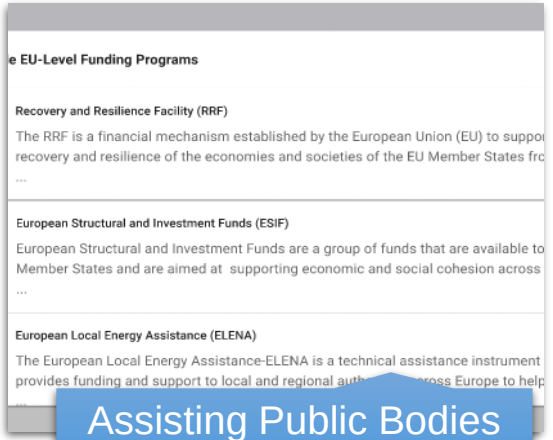
Matching buildings with Implementors



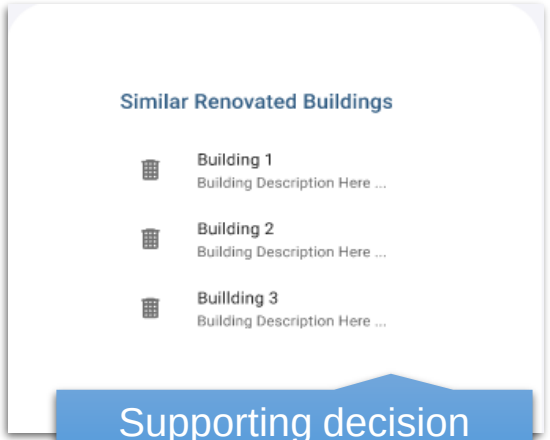
Matching projects with Financiers



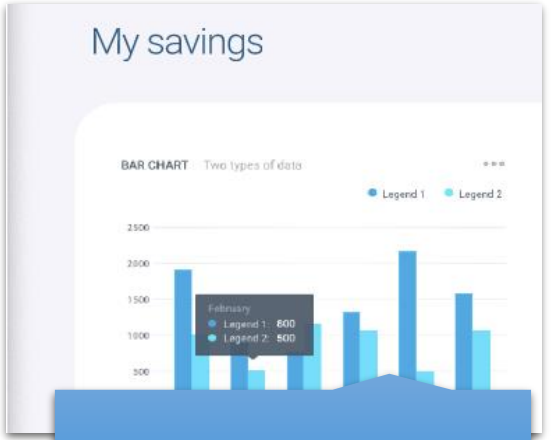
Aggregating projects



Assisting Public Bodies in exploring funding sources

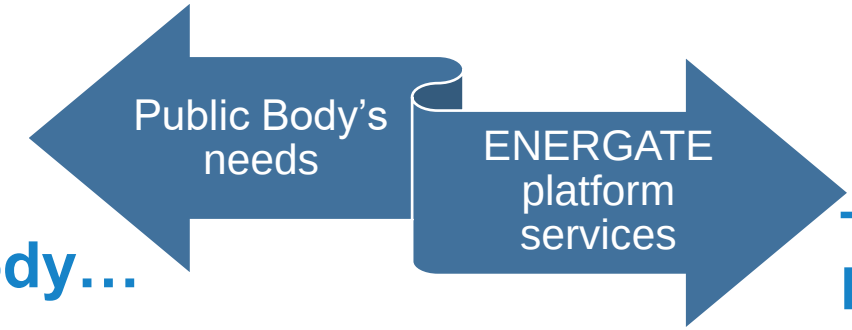


Supporting decision making based on previous projects



Monitoring project results

ENERGATE Services for Public Bodies (2/2)



If a Public Body…	They can use ENERGATE to…
…is in search of the most suitable financing mechanism for an energy efficiency project	✓ …explore the ENERGATE library of EU funding mechanisms.
…needs an expert to conduct technical studies	✓ …be matched with a registered Implementor that can provide this service.
…wishes to implement an energy efficiency project below the tender threshold	✓ …be matched with Implementors that can undertake the execution of the project.
…wishes to announce an upcoming public procurement to find a suitable partner to execute an energy efficiency project	✓ …notify Implementors that might be interested in participating so that they can prepare for the public procurement.
…wishes to announce an upcoming public procurement to find a suitable financed solution for an energy efficiency project	✓ …allow Implementors and Financiers to be matched so as to prepare a financed solution and participate in the public procurement.

THANK YOU

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ENERGATE-Project

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